

# HAMPTONROADS WORKFORCECOUNCIL

The Hampton Roads Workforce Council provides strategic workforce development solutions designed to assist businesses in accessing qualified workers and jobseekers in search of suitable job openings and training opportunities to bolster their earning potential.

## Q3 Job Postings Insights

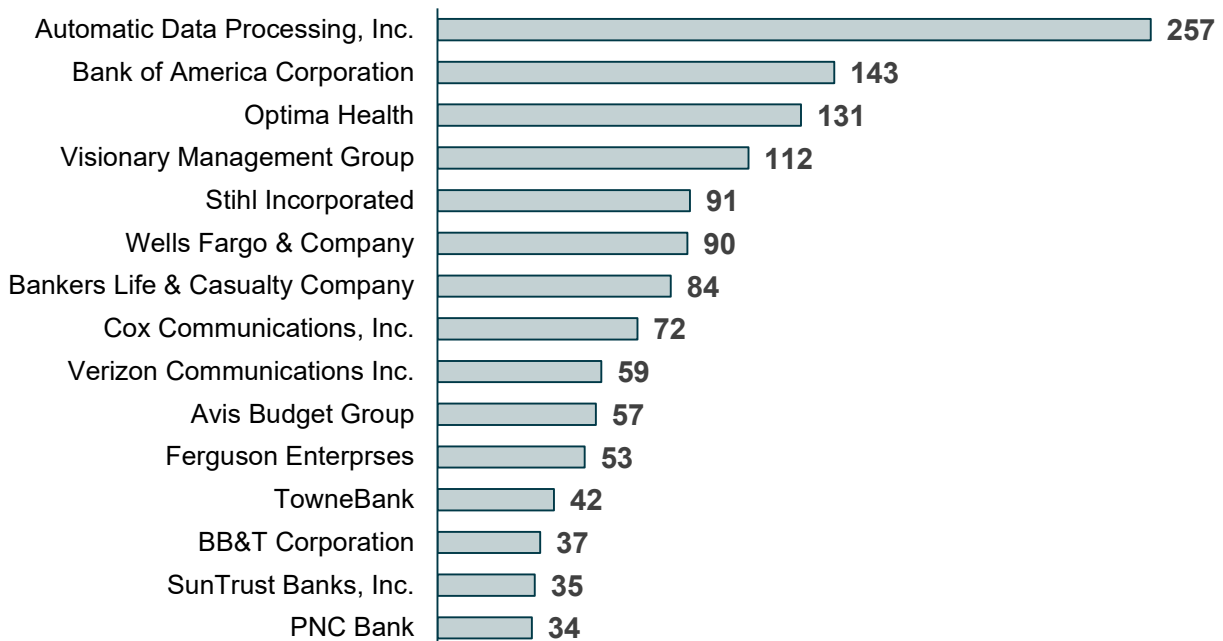


From July to September (Q3) of 2018, there were 86,700 unique jobs postings\* from non-staffing agencies within the metro area of Hampton Roads. Of these, 24,130 (27.8%) have been generated within the Administrative, Professional, Scientific & Technical, and Finance and Insurance industries.

Note: Median posting duration for Administrative, Professional, Scientific & Technical reflects the average duration of both industries.

## Who's Hiring?

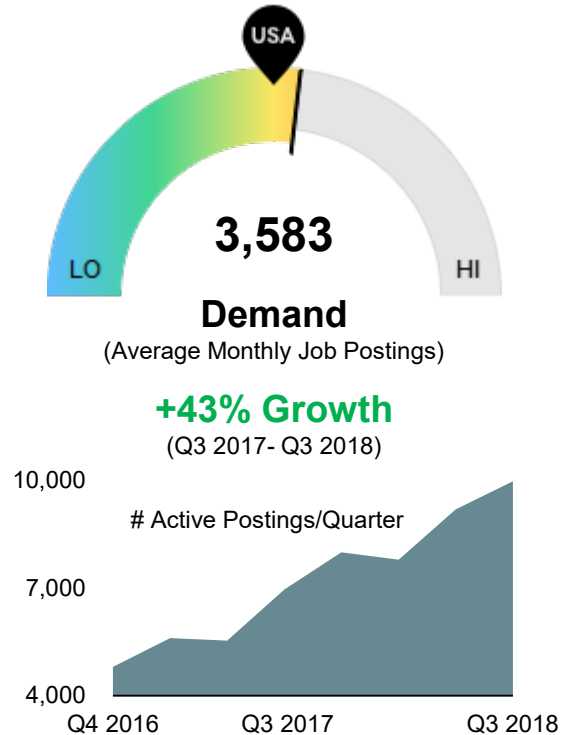
### Sample of Major Regional Employers – Number of Unique Postings over Q3 2018



\*Unique Jobs Postings denotes the number of de-duplicated job advertisements listed by different companies on career sites and job boards. De-duplication is a process job postings must go through in order to best approximate demand for certain jobs. The reason this process is so important is because employers can list one job posting on many different career sites and job boards. By itself, this non-duplicated postings number by itself is a dramatic overestimate of actual job demand.

## Aggressive Hiring Competition Over a Moderate Supply of Regional Talent

### Supply & Demand of Highlighted Occupations



### Demand by Occupation – Number of Unique Postings over Q3 2018

