

**ECONOMIC DEVELOPMENT AUTHORITY
OF THE CITY OF CHESAPEAKE
THURSDAY, MARCH 15, 2018**

The regular meeting of the Economic Development Authority of the City of Chesapeake was held on Thursday, March 15, 2018, at 3:00 p.m. at the Economic Development office, 676 Independence Parkway, Chesapeake, VA.

MEMBERS PRESENT: John B. Maddux, Chairman; Patrick L. Reynolds, Vice Chairman; Teresa C. Peters, Treasurer; Vonda W. Chappell, Secretary; Bradley M. Brickhouse, Member; Kevin J. Cosgrove, Member; Dawn W. Matheson, Member; Valerie K. Brown, Member

MEMBERS ABSENT: Jeffrey "J.T." Fisher, Assistant Secretary

ALSO PRESENT: Steven C. Wright, Executive Secretary

COUNSEL PRESENT: Jim Pickrell, KPCT PC, EDA Attorney

STAFF PRESENT:
Ben White, Chesapeake Economic Development
Voncile "Von" Gilbreath, Chesapeake Economic Development
Constantia Matthews, Chesapeake Economic Development
Sherry Barnette, Chesapeake Economic Development
Dulishu Mapp, Chesapeake Economic Development
Joan Fowler, Chesapeake Economic Development

GUESTS PRESENT: James Baker, City Manager; Robert C. Ike, Jr., City Council; Jan Proctor, City Attorney; Robb Riddle; Lindsey Elliott

CALL TO ORDER

John B. Maddux, Chairman declared a quorum present and called the meeting to order.

**SPECIAL PRESENTATION:
ROBB RIDDLE, GIVENS**

Chairman John Maddux introduced Mr. Robb Riddle representing Givens, Inc. Mr. Riddle provided a summary of where Givens stands and shared how important Givens is to Chesapeake. Mr. Riddle stated that it's important for Givens to expand to take advantage of the capital of their customers who are nearby for import and export. Mr. Riddle stressed the importance for Givens to grow in Chesapeake. Chairman Maddux stated that there will be further discussion in executive session.

MEETING MINUTES: After a review of the February 15, 2018 Meeting Minutes, Mr. Patrick Reynolds made a motion; seconded by Ms. Vonda Chappell, to accept the Minutes from the February 18, 2018 Meeting. The motion was approved unanimously.

TREASURER'S REPORT: Mr. Steven C. Wright, Chesapeake Economic Development, reported the financial statement for February 2018. No other questions or concerns were expressed; therefore, Chairman John Maddux declared the February 2018 Treasurer's Report filed for audit.

INVOICES:

After a review of the standard and customary invoices, Ms. Teresa Peters made a motion; second by Mr. Kevin Cosgrove, to approve payment of the invoices.

UNFINISHED BUSINESS:

ECONOMIC DEVELOPMENT UPDATE:

Mr. Ben White shared information related to the Tax Cut and Job Act that was passed by Congress in December 2017. Mr. White announced that a presentation will be made by Cherry Bekaert Company with presenters Matt Brady and Greg Davis. The presentation will provide information concerning the effect on businesses resulting from the Tax Cut and Job Act. Mr. White shared that the presentation will be hosted at Chesapeake Economic Development on March 28, 2018, from 8:00am to 9:30am to include a light breakfast. Additionally, Mr. White shared information on Opportunity Zones which would allow individuals to avoid Capital Gain Tax by investing in certain areas.

OAKBROOKE BUSINESS AND TECHNOLOGY CENTER UPDATE:

Ms. Joan Fowler updated that parcel 29, Coastal Prosthetics is still moving ahead with the closing and should be done by the end of March, 2018.

GREENBRIER NORTH COMMERCE PARK (SEVTC) UPDATE:

Chairman Maddux stated that Greenbrier North Commerce Park will be discussed in executive session.

WESTERN BRANCH UPDATE:

Chairman Maddux shared that Chesapeake Square Mall was purchased by the Kotarides Family and that they really want to do some exciting things with their investment.

SUMITOMO EDA RESOLUTION (REVISED):

Mr. Steven Wright explained that the revision in the Sumitomo Resolution clarifies that the EDIP grant will act as a match to the state Commonwealth Opportunity Fund. Mr. Wright stated that the revision does not change the amount or the conditions. Mr. Cosgrove stated that out of an abundance of caution knowing that his law firm works for Sumitomo and not knowing the particular branch of Sumitomo his law firm represents, he needs to recuse himself/abstain from voting. Mr. Patrick Reynolds made a motion; second by Ms. Teresa Peters, to approve the Sumitomo EDA Revised Resolution. The motion was approved unanimously excluding Mr. Cosgrove's vote.

**NEW BUSINESS:
INCENTIVE PROGRAMS:**

Mr. Steven Wright provided an update on the incentive programs which includes: investment approved, number of jobs created, and capital investment. Mr. Wright summarized that the overall program has been extremely successful. Mr. Wright further provided information regarding the health of the EDIP program. Finally, Mr. Wright shared the positive impact the incentive programs have and continues to have in Chesapeake.

Mr. Steven Wright shared two resolutions: Oceaneering Resolution and Atomized Products Group (APG) Resolution. Both resolutions endorse an extension of the performance period of their Commonwealth Opportunity Grant Funds. Oceaneering Resolution is asking for an endorsement of a retroactive extension. Atomized Products Group (APG) is asking for an additional extension regarding employment. Mr. Wright pointed out that both companies have met their requirements for the City. Valerie Brown made a motion; seconded by Kevin Cosgrove, to approve Oceaneering Resolution and Atomized Products Group (APG) Resolution. The motion was approved unanimously.

In support of Councilman Davis's effort concerning BPOL, Mr. Kevin Cosgrove made a motion; second by Ms. Dawn Matheson, for the Chairman to sign a letter of support on behalf of the Economic Development Authority to be distributed and forward to Council before March 27, 2018. The motion was approved unanimously.

COMMITTEE REPORTS:

Mr. Kevin Cosgrove provided an update on the Committee Reports. Mr. Cosgrove shared that the committee is focusing on how to identify land for future commerce parks. Mr. Cosgrove stated that the committee is progressing slowly and it might take some time for the committee to move ahead. Mr. Cosgrove stated that to keep things going forward, a monthly conference call has been scheduled with Mr. Steven Wright and Mr. Ben White. Mr. Cosgrove stated that the committee will report back as things develop.

EXECUTIVE SESSION:

Mr. Jim Pickrell, EDA Attorney stated the executive session will cover:

- Discussion of disposition of publicly held real property where discussion in open session would adversely affect the bargaining/negotiating position of the EDA.

Ms. Valerie Brown made a motion; seconded by Mr. Patrick Reynolds, to go into Executive Session. The motion was approved unanimously.

Mr. Kevin Cosgrove made a motion; seconded by Ms. Vonda Chappell, to leave the Executive Session. The motion was approved unanimously.

ADJOURNMENT: There being no further business to discuss, it was the consensus to adjourn the meeting.


Steven C. Wright
Executive Secretary

Minutes provided by Angela Davis